

## SUCCESS STORY

# From Data to Growth: How LifeSherpa Helped Legacy Farms Secure Grants and Expand 8X

## SUMMARY

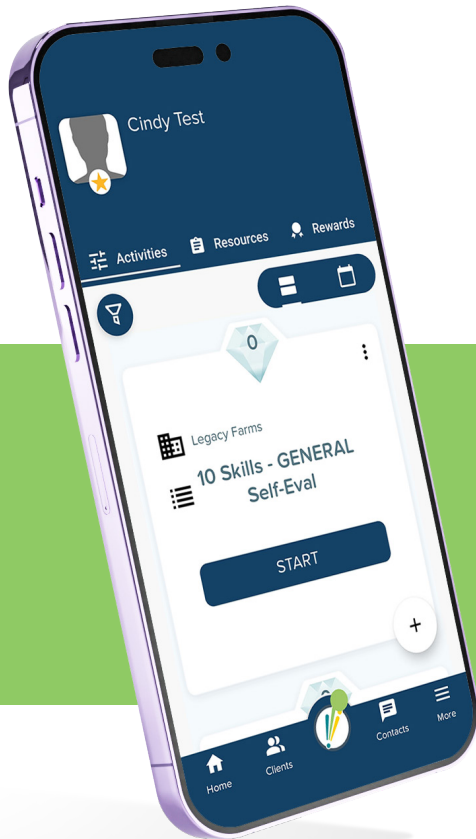
Legacy Farms is a non-profit organization in Virginia dedicated to creating inclusive work environments and vocational training for neurodiverse individuals. Through agricultural and community engagement, they provide apprenticeship-style learning, trade skills, college preparation, and internships. By leveraging LifeSherpa's integrated data collection and reporting tools, Legacy Farms enhanced its ability to demonstrate measurable outcomes, boosting its funding success while simplifying compliance reporting.

## PROBLEM

For grant-funded organizations like Legacy Farms, demonstrating measurable outcomes is essential for securing and maintaining funding. However, they faced challenges in efficiently collecting and reporting necessary data, often relying on manual tracking and after-the-fact reporting. This approach led to inconsistent data, reporting gaps, and difficulties in showcasing reliable performance metrics, impacting their ability to secure ongoing funding.

## SOLUTION

Legacy Farms implemented LifeSherpa to transform data collection from a burdensome administrative task into a seamless part of daily operations—starting with structured assessments completed at the end of each work session. These assessments captured real-time participant feedback, progress, and key behavioral data, ensuring that every session contributed to a comprehensive picture of individual and program performance.



By integrating real-time activity tracking, customizable forms, and automated reporting, LifeSherpa ensured consistent and accurate data collection at the point of service. This allowed Legacy Farms to confidently report participant engagement, skill development, and key performance indicators, strengthening their ability to secure grant funding.

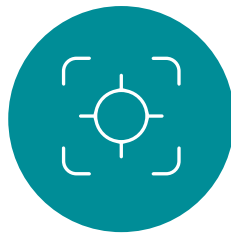
The integration with Zoho Analytics further enhanced data visualization and reporting capabilities, enabling Legacy Farms to present detailed, data-backed reports that demonstrated program effectiveness. By eliminating manual data exports, LifeSherpa streamlined compliance and reporting processes, making it easier to meet funder requirements and showcase measurable outcomes.

## RESULTS



### Increase in Funding:

Legacy Farms achieved a [specific percentage or dollar amount] increase in grant funding by presenting precise, defensible data to funders.



### Enhanced Participant Tracking:

Real-time data collection improved the accuracy of tracking participant progress, supporting better decision-making and program adjustments.



### Compliance Success:

LifeSherpa's flexible reporting tools helped Legacy Farms meet stringent grant requirements and industry standards, improving compliance rates.



### Operational Efficiency:

Automated data collection reduced administrative burdens, enabling staff to focus more on program delivery and participant support.



### About LifeSherpa

LifeSherpa is the digital support platform that makes life and work easier for everyone—manager or staff, neurodiverse or neurotypical. The company was founded by Doug Meeker, digital media and technology veteran and father of a son with autism. LifeSherpa grew out of Doug's passion to help his son Scott, and others, meet life's challenges.

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